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**Articles and Submissions**

Direct editorial inquiries and send material for publication to:

Steven A. Meyerowitz, Editor-in-Chief, Meyerowitz Communications Inc., 26910 Grand Central Parkway, #18R, Floral Park, NY 11005, smeyerowitz@meyerowitzcommunications.com, 646.539.8300.

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Morgan Morrissette Wright, Publisher, Full Court Press at mwright@fastcase.com or at 202.999.4878

For questions or Sales and Customer Service:

Customer Service
Available 8am–8pm Eastern Time
866.773.2782 (phone)
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Sales
202.999.4777 (phone)
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Navigating Artificial Intelligence and Consumer Protection Laws in Wake of the COVID-19 Pandemic

Kwamina Thomas Williford, Anthony E. DiResta, and Esther D. Clovis*

The Federal Trade Commission reaffirms that consumer protection laws in place for traditional human activity and automated decision-making technology will equally apply to sophisticated artificial intelligence.

Andrew Smith, the director of the Federal Trade Commission (“FTC”) Bureau of Consumer Protection has issued a statement on “Using Artificial Intelligence and Algorithms,”¹ providing added insight into how the FTC assesses a company’s use of Artificial Intelligence and Algorithms (collectively, “AI”). This statement comes in the midst of the COVID-19 pandemic during which we have seen a wave of ingenuity unleashed, much of which implicate AI. COVID-19 tracking mechanisms, disinfecting robots, smart helmets, thermal camera-equipped drones, and advanced facial recognition software are being considered and deployed in the fight against COVID-19.²

These solutions may help save lives, but they also have consumer protection implications that must be considered. This FTC statement is timely and reminds us of the potential consumer protection exposure for companies—reaffirming that existing consumer protection laws covering traditional human activity and automated decision-making technology will equally apply to sophisticated AI. It further highlights how companies can manage the risk, emphasizing that the use of AI tools should be transparent, explainable, fair and empirically sound while fostering accountability.

Consumer Protection Risks Presented by AI

The FTC has long experience enforcing consumer protections presented by the use of data and algorithms that make decisions
about consumers, and the statement reinforces the reality that such protections will be enforced in connection with AI technology. Front and center in the assessment will be traditional concepts of fairness, accuracy and transparency implicated by Section 5 of the FTC Act’s prohibition against unfair and deceptive acts, equal protection laws such as the Equal Credit Opportunity Act (“ECOA”), and laws impacting consumer access to credit, employment, and insurance such as the Fair Credit Reporting Act (“FCRA”).

Unfair and Deceptive Acts

Section 5(a) of the FTC Act protects against “unfair or deceptive acts or practices in or affecting commerce,” and is often used to hold companies to fair and transparent privacy and security standards. For example, in this time of crisis, people may be more willing to share personal information related to COVID-19 status and location for certain uses. This triggers numerous privacy concerns for consumers providing their sensitive information as well as responsibilities for companies collecting consumer data.

Nondiscrimination Laws

Equal opportunity laws, such as the ECOA and Title VII of the Civil Rights Act, protect consumers from being discriminated against on the basis of their race, gender, national origin, or sex. With AI, we know that objective data (such as zip codes) may serve as a proxy for race, resulting in actionable disparate impact claims. In 2019, the federal government charged a social media and technology company with violating fair housing laws by enabling discrimination on its advertising platform under a disparate impact analysis. Data is now surfacing that COVID-19 hospitalization rates and death rates appear to be disproportionally impacting black and Latino people. If COVID-19-related data is used in connection with the extrapolation, prediction, or access to healthcare, the utilization of such an algorithm could result in a disparate impact on these black and Latino communities if such disparities are not accounted for.
Fair Credit Reporting Act

The Fair Credit Reporting Act (“FCRA”) protects information collected by consumer reporting agencies (“CRAs”) and sets strict notice, disclosure, and investigation requirements around the use of such information. Companies should be aware if activities and use of AI could cause the company to be deemed a CRA or otherwise trigger obligations under the FCRA. For example, if the AI is being utilized to provide data about consumers or make decisions about consumer access to credit, employment, insurance, housing, government benefits, or check-cashing, the company may be viewed as a CRA that must comply with the FCRA. This means taking diligent measures to ensure information is accurate, including providing consumers an opportunity to challenge inaccurate information. Similarly, if the company makes automated decisions based on data from a third party, an adverse action notice may be needed if the company’s actions implicate the FCRA.

Managing Consumer Protection Risks Presented by AI

The FTC highlights several key principles that can help companies manage this risk. While the ultimate use of AI may not warrant strict adherence to these principles, they should be considered when managing risk.

- **Be Transparent.** Don’t deceive consumers about how you use automated tools. When collecting information from consumers, use clear messaging and conspicuous disclosures about what information is being collected, how it is going to be secured and stored, and how it is going to be used. If you change the terms of a deal or how information would impact a score based on automated tools, make sure to tell consumers.
- **Explain Your Decision to the Consumer.** Understand that AI could trigger the FCRA, if it implicates the compilation of information and involves decisions being made related to consumer credit, employment, or insurance. For example, if AI is used to assign risk scores to consumers, you should also disclose the key factors that affect the score, ranked in
order of importance. If you deny consumers something of value based on algorithmic decision making, be prepared to explain why. Under this law, consumers must also have an opportunity to correct information used to make decisions about them.

- **Ensure Decisions Are Fair.** Be sensitive to the disparate impact that your AI (or your products and services integrating AI) may have on protected classes. For example, given the disproportionate COVID-19-related hospitalizations and deaths that appear to be occurring in black and Latino communities, the use of COVID-19-related information in AI must be assessed and controlled for as a potential proxy for race. You should be mindful of such disparities on the front end, and tests should be done on the back end to assess whether there is a disparate impact on a protected class. If there is a disparate impact, you must ensure the impact is narrowly tailored to address the need.

- **Ensure Data and Models Are Robust and Empirically Sound.** Make sure the AI models are validated and revalidated to ensure they work as intended. Use acceptable statistical principals and methodology, and adjust as necessary to maintain predictability.

- **Be Accountable.** The FTC suggests that the development of AI comes with a responsibility to be accountable for compliance, ethics, fairness, and nondiscrimination. It suggests four key questions to ask for to help with such an assessment:
  - How representative is your data set?
  - Does your data model account for biases?
  - How accurate are your predictions based on big data?
  - Does your reliance on big data raise ethical or fairness concerns?

Perspective is key. Consider your accountability mechanism, and the prudence of using independent standards or expertise to step back and take stock of the new AI development. Finally, you should protect your algorithms from unauthorized use. This includes making clear what and how the algorithm should be used.
Conclusion

Innovation and AI will be needed to help our nation navigate these unprecedented times. While doing so, it is important that we keep in mind consumer protection laws. The FTC has made clear that traditional consumer protection laws will apply. Importantly, the statement does not specifically account for the differences between automated decision making and more sophisticated AI, the latter of which relies on machine learning and black box inputs that may be unknown. We will continue to follow developments in this area and whether the FTC’s approach to such AI evolves over time. However, for now, companies should take heed of the current lens and expectations that the FTC will have when assessing AI. When it comes to consumer protection, understand the technology, understand its impact, understand your disclosure obligations, and be accountable for what you put into the marketplace.

Note

* Kwamina Thomas Williford and Anthony E. DiResta are partners in the Washington, D.C., office of Holland & Knight LLP and co-chairs of the firm’s Consumer Protection Defense and Compliance Team. Esther D. Clovis, an associate in the firm’s New York office, is a member of the firm’s Litigation and Dispute Resolution Practice. The authors may be contacted at kwamina.williford@hklaw.com, anthony.diresta@hklaw.com, and esther.clovis@hklaw.com, respectively.


