Hey, this is Tim from the Greater Area Hospital Network. How are you?

Tim, great to hear back from you. So what did you decide?

What's the problem? You can't beat that price?

Prudence?

Tim, I think you need to learn about vendor assessment prior to signing any contract.

Third-party vendor, seek out the vendor's privacy and information security policies, access controls, and where the personal information will be held. Along with who has access to it.

And how would I—

You can assess these risks by using privacy and security questionnaires, privacy impact assessments, and other checklists to avoid being the catalyst for a major breach.